



Shorten Cycle Times	Eliminate Mistakes	Improve Business Model & P/L
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**A** Ways to improve your Sales Cycle

1			
2			
3			
4			
5			

**B** Ways to improve your Make/Production & Inventory Cycle

1			
2			
3			
4			
5			

**C** Ways to improve your Delivery Cycle

1			
2			
3			
4			
5			

**D** Ways to improve your Billing & Payment Cycle

1			
2			
3			
4			
5			